

REMOTE PATIENT MONITORING SYSTEM CONSIDERATIONS

With solidification of the reimbursement landscape for RPM and increased evidence of its clinical efficacy, RPM will gain greater market adoption in the coming years. As you develop your RPM capabilities, the following considerations should be kept in mind.

EVALUATE YOUR CURRENT SERVICE OFFERINGS and how incorporation of RPM technologies aligns with your system's broader virtual health strategy.

CAREFULLY CONSIDER DATA INTEGRITY. Work with your IT department, as well as your security and compliance team, to ensure that all data collected are validated and stored appropriately.

ENSURE THAT YOUR RPM PROGRAM, and the virtual health program overall, capitalizes on all revenue opportunities by designing processes that account for the most recent reimbursement changes.

ENSURE THAT YOUR OPERATIONS are designed to consistently identify all methods of reimbursement available, including those from CMS.

STAFF YOUR RPM CENTER with appropriately trained advanced practitioners to minimize operational overhead.

DESIGN YOUR PROGRAM USING A PATIENT-CENTERED APPROACH. Focus on programmatic design in collaboration with direct patient feedback rather than relying solely on the capabilities of the RPM technology.



KEY INSIGHT: Particularly for organizations participating in value-based payment structures, the financial benefits of RPM are realized through cost savings from reduced hospital readmissions, in-person visits, nurse engagements and emergency department visits.

RPM = remote patient monitoring. Source: Sg2 Analysis, 2018.

LEARN MORE! To view the complete source list and read more about remote patient monitoring best practices, visit [Sg2.com](https://sg2.com) to read the full article, [You Asked: Considerations for Adoption of Remote Patient Monitoring](#)

